

PRESS RELEASE

AutoWallis expands its regional XPENG presence to a fourth country

Budapest, April 22, 2026 – AutoWallis is further strengthening its regional position by signing an agreement, together with its Portuguese partner Salvador Caetano Group, to acquire the distribution rights of the innovative Chinese electric vehicle manufacturer XPENG in Romania. The new operation, becoming the fourth country in the XPENG portfolio of AutoWallis, is expected to start in the early summer this year.

AutoWallis, the leading integrated car dealer and mobility service provider in the CEE region, has reached a tripartite agreement with its Portuguese partner, the Salvador Caetano Group and the innovative, AI-focused Chinese car manufacturer XPENG to become the importer of XPENG in Romania. This agreement is built on the foundations of the already ongoing cooperation in three other CEE countries (Hungary, Slovenia and Croatia) in 2025. Sales in the fourth market is expected to start early this summer.

Based in Guangzhou, XPENG is currently one of the fastest growing car manufacturers globally, with sales increasing 126% in 2025 and planned to exceed 600,000 units in 2026. The brand is at the forefront of the new energy car revolution: the quality of their cars is competing with the world's leading premium manufacturers, and its technological superiority is outstanding in areas such as artificial intelligence, ultra-fast charging or advanced autonomous driving.

Commenting on this recent milestone, Gábor Ormosy, CEO of AutoWallis highlighted, that *“We are delighted that XPENG has entrusted AutoWallis and our partner Salvador Caetano with a fourth market, especially given that Romania is the second most populous country in Central Eastern Europe. Compared to the three markets where we already started operations in 2025, Romania represents an additional sales volume opportunity of around 60%.”*

Sérgio Ribeiro, CEO for Global Automotive Distribution of the Salvador Caetano Group, added: *“This new agreement for Romania is an important milestone in our relationship with XPENG, which started in Spain and Portugal, where the brand is already achieving notable success and recognition. We are convinced that together with AutoWallis, we can build a similar success story for XPENG in Romania.”*

Marko Družijanić, Brand Director of XPENG pointed out that *“Although it is only months since we opened the first XPENG dealerships in Hungary, Slovenia and Croatia, the initial customer feedback is very encouraging. XPENG is a desirable, cutting-edge brand that competes with the best vehicles in its class. Besides the striking design, its cars are notable for their generous specifications and premium driving experience. XPENG currently offers 4 different models in these markets, but their line-up will rapidly expand in 2026 with 3 further designs, bringing the total to seven models.”*

About AutoWallis

Listed on the Prime Market of the Budapest Stock Exchange and the BUX and BUMIX indices, AutoWallis is the leading integrated car and mobility service provider in the Central and Eastern European region. It is important for the company to continuously expand its portfolio of automotive retail and mobility services, through organic and acquisition growth and to operate as a classic, conservative group with a business policy in line with ESG values and sensitive to social and environmental challenges. AutoWallis is present in 16 countries of the Central and Eastern European region (Albania, Austria, Bosnia and Herzegovina, Czech Republic, Bulgaria, Croatia, Greece, Hungary, Kosovo, Montenegro, North Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia) with wholesale and retail motor vehicle and parts distribution, service, short-, and long-term car rental. Brands represented by the AutoWallis' Distribution Business Unit include Alpine, BYD, Dacia, Farizon, Geely, Isuzu, Jaguar, KGM, Land Rover, NIO, Nissan, Opel, Renault, XPENG, plus MG and Saab aftermarket. The brands represented by the Retail Business Unit include BMW cars and motorcycles, BYD, Dacia, Ford, Isuzu, Jaguar, KGM, KIA, Land Rover, Maserati, Mercedes-Benz, Mercedes-Benz Trucks, MINI, NIO, Nissan, Opel, Peugeot, Renault, Suzuki, Toyota, XPENG, JoAutok.hu and AUTO-LICIT.HU, while the Mobility Services Business Unit is present on the Hungarian market with the brands wigo carsharing, wigo fleet, Sixt rent-a-car.

About Salvador Caetano

Salvador Caetano Group is an international group dedicated to the automotive industry and sector, present on 3 continents, in more than 45 countries and with more than 9,000 employees. Founded in 1946, the Salvador Caetano Group has more than 75 years of experience and currently has more than 100 companies established in Europe, South America, and Africa, in the following business areas: Industry (automobiles, buses and aeronautics), automobile import and distribution, mobility, industrial equipment, workshops and services.

About XPENG

Founded in 2014, XPENG is a leading Chinese born AI-driven mobility company that designs, develops, manufactures, and markets Smart EVs, catering to a growing base of tech-savvy consumers. With the rapid advancement of AI, XPENG aspires to become a global leader in AI mobility, with a mission to drive the Smart EV revolution through cutting-edge technology, shaping the future of mobility. To enhance customer experience, XPENG develops its full-stack advanced driver-assistance system (ADAS) technology and intelligent in-car operating system in-house, along with core vehicle systems such as the powertrain and electrical/electronic architecture (EEA). Headquartered in Guangzhou, China, XPENG also operates key offices in Beijing, Shanghai, Silicon Valley, and Amsterdam. Its Smart EVs are primarily manufactured at its facilities in Zhaoqing and Guangzhou, Guangdong province. XPENG is listed at the New York Stock Exchange (NYSE: XPEV) and Hong Kong Exchange (HKEX: 9868).

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